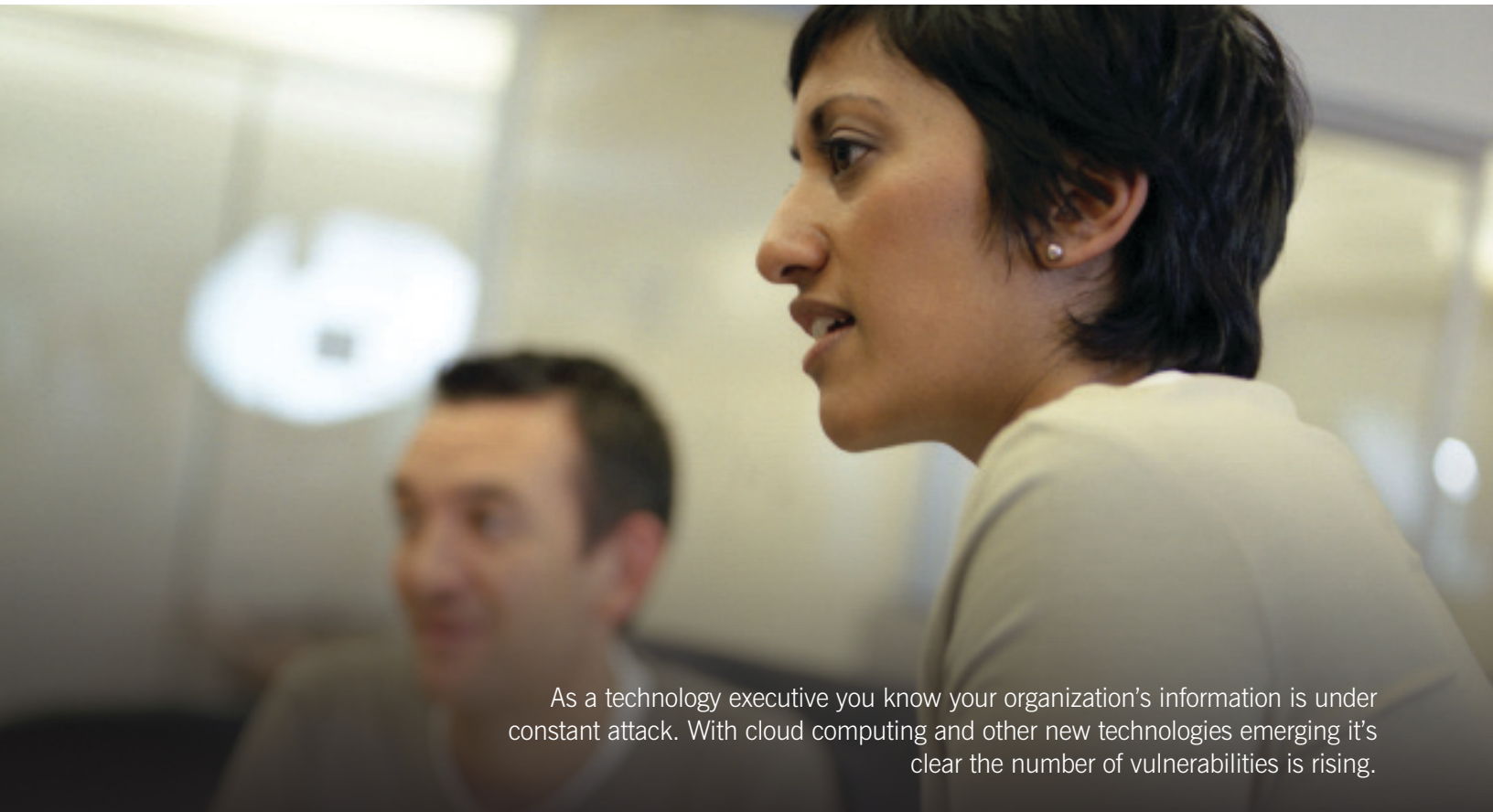


Sophos Professional Services

Ensure your information is truly secure



As a technology executive you know your organization's information is under constant attack. With cloud computing and other new technologies emerging it's clear the number of vulnerabilities is rising.

If the information security challenge isn't getting any easier, how can you make sure you get it right?

You need solid solutions and a cost-effective way to ensure these solutions are properly implemented and managed.

Fortunately, Sophos can help you meet the challenge. We have the security solutions and the Professional Services to help you realize the full benefit of our technology.

SOPHOS

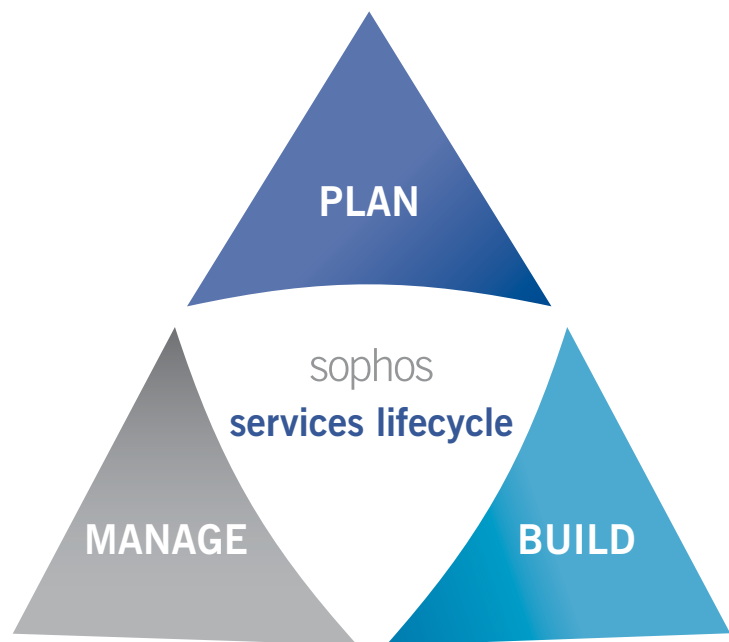
simply secure

Plan. Build. Manage.

All Sophos Professional Services provides organizations with the skills and knowledge needed to properly use Sophos' industry leading security technology and help them maximize ROI throughout the services lifecycle.

Sophos Professional Services support each phase of a Sophos product implementation — from planning and implementation to ongoing operation of the system. We work with you to ensure your endpoint, encryption or gateway security software delivers the highest levels of protection while maximizing efficiencies and minimizing your operating costs.

Organizations that use Sophos Professional Services experience faster implementations, see measurable business results sooner, realize lower security risks, and are able to continually optimize the system as their requirements change over time.



“Sophos Professional Services has greatly reduced our technical support costs, which in turn has enabled us to offer our customers more competitive prices.”

Seth Mitchell
Slumberland

“Sophos Professional Services [helped] make the deployment of Sophos software to the PCs in the enterprise much easier.”

Tim Barlow
Computer Sciences Corporation

“Sophos Professional Services were very professional and knowledgeable. They came prepared and were able to quickly deliver on the installation and configuration, which is what you want when going live with a new product.”

Dave Roback
Hamilton College

PLAN

Sophos Professional Services Plan Offerings support the pre-implementation discovery, planning and design activities that identify your security requirements and ensure that the solution you choose will work with your existing infrastructure, be deployed with available budget and staff resources, and meet your specific business requirements.

Security Consulting

Helps organizations analyze their current environment, identify security threats, prioritize the risks and develop a recommended roadmap for the mitigation of those risks.

Architecture Design

Suitable for organizations with complex technology environments and extensive security requirements. Sophos consultants develop an architecture that is customized for your unique environment and business needs.

Proof-of-Concept

Evaluates the applicability of Sophos' endpoint, encryption or gateway products for an organization's specific environment. In this service, Sophos consultants configure and test a representative operational system with your current infrastructure.

BUILD

Sophos Professional Services Build offerings include implementation and upgrade support for Sophos' endpoint, encryption and gateway solutions. Depending on the complexity of your requirements and project timing Sophos consultants can deliver these services as a customized or standard engagement either onsite or remotely using the latest web collaboration technologies.

Quickstart

Helps organizations rollout their Sophos endpoint, encryption or gateway solution by implementing a foundation deployment that can be replicated throughout the enterprise. Sophos consultants follow a standard program to get your company up and running quickly and realizing business results faster.

Enterprise Implementation

Suitable for organizations with more complex or multi-geo environments and more demanding security requirements. Depending on need, Sophos consultants can remove legacy security software, rapidly roll-out customized Sophos software configurations while maintaining network security, and also provide end-user training, skills transfer and best-practice tutorials.

Remote Install

Suitable for organizations that don't have the budget or need for onsite implementation assistance. Remote Install engagements provide access to seasoned consultants (the same that deliver onsite services) who fully configure and test your Sophos software during a remote-based installation service.

Upgrade

Helps ensure a smooth transition to the latest release of Sophos products. Sophos consultants, either onsite or remotely, configure your Sophos solution for optimal ongoing operation and performance of the system.

MANAGE

Sophos Professional Services Manage offerings help organizations optimize an existing Sophos implementation and increase the effectiveness of their endpoint, encryption, or gateway solutions.

Healthcheck

Provides a review of your current Sophos endpoint, encryption or gateway installation and recommendations to lower risks and improve efficiencies. Sophos consultants can deliver these services either onsite or remotely depending on requirements and complexity.

Training

Provides the knowledge organizations need to successfully deploy, manage and use Sophos software. Sophos offers a wide range of remote and onsite training and knowledge transfer options in order to meet your unique business requirements.

Residency

Delivers remote or onsite operational assistance for an organization's security infrastructure. These services help you close staff, skill or experience gaps without having to acquire additional headcount.

Managed Services

Delivers comprehensive best practice expertise and ongoing assistance for the management and support of an organization's IT security infrastructure. This includes security and console monitoring and security reporting.

The Sophos Professional Services Advantage

When you invest in the best information and network security software available, you expect it will provide the protection you need at the lowest total cost of ownership possible. As part of the company that has been focused exclusively on the security requirements of organizations just like yours for more than 20 years, Sophos Professional Services consultants are uniquely positioned to ensure that your expectations are fully met.

Proven ITIL-Based Methodologies

Sophos' consultants follow a proven ITIL-based delivery methodology that incorporates the best practices gleaned from decades of experience helping organizations worldwide meet their information and network security challenges. They not only have knowledge about the latest developments inside Sophos technology labs, but also the security industry at-large and how technologies have been used successfully. As a result they help you get superior protection from your Sophos software more cost-effectively than you would using in-house skills.

A Track Record of Success

Sophos Professional Services consultants have helped organizations like BBC, GE, Aviva, HJ Heinz, Boston Consulting Group, and CapGemini meet some of the most demanding and dynamic global security challenges.

Maximum Protection at the Lowest Costs

Regardless of what stage you're at with your Sophos implementation — whether deploying for the first time or a long-time Sophos user — Sophos Professional Services can help make sure you get the most business value from your investment.

"[Our consultant] showed exceptional knowledge of all platforms and was able to answer any question thoroughly and expertly."

Ted Zeisner
Concordia University

With Sophos Professional Services you can expect:

- The highest levels of protection from your Sophos products
- The ability to meet compliance requirements efficiently and effectively
- Minimal impact to production systems
- Minimized exposure to security risks
- Flexible and cost-effective delivery options based on your specific needs
- Reduced internal support and operating costs
- Maximized return on your information and network security investment

Take the next step

To discover how Sophos Professional Services can help your business reduce risks, increase protection levels, and lower operating costs contact your Sophos representative or visit us at <http://www.sophos.com/support/services/proservices.html>

Sophos enables enterprises worldwide to secure and control their IT infrastructures. Trusted by more than 100 million users and endorsed by industry analysts as a leader, Sophos provides a full range of endpoint, encryption, and gateway solutions that are simple to deploy, manage and use. With Sophos, you'll have the best protection against today's complex, blended threats.

www.sophos.com

Boston, USA | Oxford, UK

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